Efforts to Boost Enrollment

Student Facing Communication
Spring 2022

Focused Communication/Marketing

- Continuing Students
- New Students (Incoming)
- Prospective Students

Continuing Students

Tailored Emails/Texts: December & early-January

- Students Enrolled in Fall but not in Spring
 - Counselor Calling Campaign: 1,079 students called 1/4 1/10
- Students who planned to Enroll in Spring (but hadn't yet)
- Students registered for Spring with 9 units or less
- Students not enrolled since Fall 2020

Focused Efforts & Department Specific Efforts

- Inactive ESL Students (Ambassador Phone Calls)
 - Early November
- AB705 (Emails & Ambassador Phone Calls)
 - Late November & December
- Department Specific:
 - Art/Humanities
 - ESL/ESLN
 - English
 - Communication and Journalism

New Students (Incoming)

On-Going

- Tailored Email/Text Welcome & Next Steps
- Phone Calls (Ambassadors)
- Future: Personalized Postcards (Ambassadors)



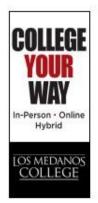
mid-December & early-January

- Digital Ads
- Spotify Ads

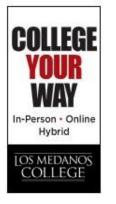
























Early January

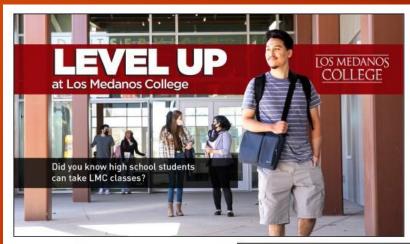
- Saturation Postcard
 121,000 Households
 - "Do college YOUR way!"





Early January

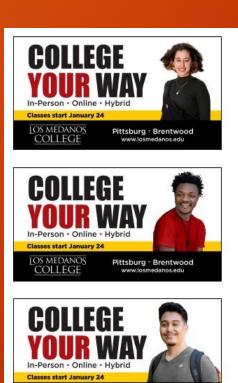
- Concurrent Enrollment Postcard
 19,000 Households (Ages 13-18)
 - "Level-up your education!"
- Email to 3,000+ HS students





mid-December & early-January

• Digital Billboard - Highway 4



Pittsburg · Brentwood

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District Enrollment Recovery Campaign: Interact

Prospective Students: Interact ERC

mid-December & early-January

- Countywide Digital Campaign (College Specific)
 - Digital Ads and Facebook
 - Prospects submit RFI and then get "nurtured"



Now **BOLDER** than ever.

More paths. More possibilities.



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Now MORE than ever.





Stop Out Students: Interact ERC

mid-December & early-January

• Email "Nurturing" Campaign



Future Plans and Coordination

- Refining Communication Methods
- Tracking/Analyzing Effectiveness of Various Communications
- Comprehensive Student Facing Communication Plan
 - Supporting Guided Pathways

The "Cast"

- Arts & Humanities Pathway Team
- Counseling
- Early College Credit Team
- Marketing
- Outreach & Welcome Services
- Many Student Ambassadors!
 - Welcome Center
 - Transfer & Career Services