OFFICE OF STUDENT LIFE

Leadership Tips

SUCCESSFUL FUNDRAISING

All organizations are concerned with funding, and a great way to generate financial resources is through fundraising.

- 1. HAVE A PLANNING MEETING

Assess your financial status and needs.

- How much will your program cost?
- What is the current balance in your organization's account?
- Set fund raising goals and be sure to make it realistic.
- ➡ Example: To raise \$400 for the regional trip.

Use a calendar to chart your plan.

- Identify regular meetings, newsletter deadlines, executive meetings, etc.
- Determine your program dates.
- Select a good time for a fund raising activity. Timing is crucial. Don't over stress the organization members.

– 2. DEVELOP A FUND RAISING PROGRAM

Four basic ways to raise money.

- Selling memberships, goods, etc.
- ➡ Charging a fee for a service.
- Organizing a special event.
- Asking for donations (either from members and/or alumni or from corporate co-sponsors).

Choosing the right fund raiser.

- ➡ What are your member's interests and skills?
- Consider what other fund raisers are taking place on campus.
- ➡ What are all of the costs?
- ➡ Meet with your advisor.
- ➡ Is everyone in the organization enthusiastic about the idea?
- ➡ Check with the Office of Student Life for rules and regulations.
- ➡ Begin planning.

For more information or details contact the Office of Student Life Room 800A / 439-2181 ext. 3266

- 3. PLANNING THE FUND RAISER

- Use a backwards planning calendar to help organize the details.
- Go to Student Life for Event Planning & Registration consultation.
- Plan your publicity campaign.
- Get the whole organization involved.
- Delegate tasks and form committees (food, equipment, reservations, posters, fliers, etc.).
- Don't forget to follow-up regularly with all delegated responsibilities.

- 4. THE EVENT

- Have fun with it!

5. EVENT FOLLOW-UP

- Always secure the deposit of your receipts. The Office of Student Life will help with this. Check with them before the event.
- Thank all the contributors and be sure to keep in touch with them after the event.
- Evaluate the event with the committees and the organization as a whole. Make recommendations for future fund raisers.
- Begin to plan for the next year.



Student Life LOS MEDANOS COLLEGE

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