



What can you do with a Business degree?

 If you need help understanding more about your personality, skills, or interests and how they relate to career, try the activities on this website: http://www.losmedanos.edu/studentservices/career/reflect.asp



Management and Administration

- Manager:
- Management Consultant
- Operations Specialist
- Operations Research Analyst
- Logistician
- Office Administrator/Manager
- Executive Administrative Assistant
- Database Administrator
- Government Administrator

Sales/Retail

- Sales Agent
- Sales Manager
- Retail Manager
- Customer Service Specialist
- Loss Prevention Specialists
- Wholesale and Retail Buyers
- Merchandiser

Insurance

- Sales Agent
- Claims Representative
- Asset Manager
- Risk Manager
- Loss Control Specialist
- Underwriter
- Actuary

Real Estate

• Broker/Sales Agent

- Property/Real Estate/Community Association Manager
- Appraiser
- Land Developer
- Mortgage Loan Officer/Broker

Human Resource Management

- Compensation/Benefits Manager or Specialist
- Employee Relations/Safety/Industrial Relations/Equal Employment Opportunity Employment Law Specialist
- Consultant
- Recruiter/Staffing Agent
- Selection Specialist
- Labor Relations Specialist
- Organizational Development and Training Specialist

Accounting

- Public/Certified Public Accountant
- Non-profit Accountant
- Government Accountant
- Auditor
- Budget Analyst
- Appraiser
- Assessor
- Tax Preparer
- Controller
- Bookkeeper

Finance/Banking/Business Analytics

- Financial Planner
- Private/Investment Banker

- Investment banking sales agent and trader
- Data Analyst
- Buyer •
- **Purchasing Agent**
- **Corporate and Consumer Credit Analyst** •
- **Commercial Lender**
- **Capital Services and Mergers and Acquisitions** Specialist
- Credit Analyst/Credit Counselor
- Micro-lender

Marketing/Consulting

- **Public Relations Specialist** •
- Marketing Specialist •
- **Promotions Specialist** •
- **Advertising Sales Agent**
- **Product Designer** •
- Market and Consumer Researcher •
- **Public Relations Specialist**
- Marketing Specialist •
- Consultant •
- **Business Developer**



Network and Connect

LinkedIn – http://www.linkedin.com– start exploring and connecting! http://www.weddles.com/associations/- Weddles- directory of some of the major professional associations listed by industry https://www.shrm.org/pages/default.aspx -Society for Human Resource Management https://www.prsa.org/index.html -Public Relations Society of America https://www.ama.org/Pages/default.aspx -American Marketing Association http://www.aicpa.org/BecomeACPA/Pages/BecomeaCPA.aspx - American Institute of Certified Public Accountants

http://www.nabe-web.com/ - National Association for Business Economics http://www.afponline.org/ - Association for Financial Professionals http://www.pianet.org/ - National Association of Professional Insurance Agents http://www.realtor.org/ - National Association of Realtors

More Ideas: Local Government, Community Center, Small Businesses, Start-ups, Visitors' Bureau, Chamber of Commerce or Corporations in your area

Create Your Own Opportunity: Use Google Maps to identify organizations around you. Call them up, introduce yourself, tell them about your activities and skills and tell them how you would like to contribute to their company

Join Campus Organizations: http://www.losmedanos.edu/studentservices/clubs/default.asp-Gain leadership experience

Los Medanos College, Student Services Center, 4th floor, 925-473-7444

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Transfer & Career weekly email: events, key info, university rep visits, tours, and jobs/internships. Everything you need in one place!!!! Sign up here: http://www.losmedanos.edu/transfer/about.asp